

# ORDER



**Orders**  
**Order / Rev:** 166975  
**Alt Order #:**  
**Product Desc:** Martin Heinrich 9/24 - 9/30 additional ord  
**Estimate:** 12083  
**Flight Dates:** 09/24/12 - 09/30/12  
**Original Date / Rev:** 09/20/12 / 09/20/12  
**Order Type:** GENERAL

**KOB**

**Primary AE:** Olivia Lawrence  
**Sales Office:** KOB  
**Sales Region:** Local

**Agency**  
**Name:** Media Strategies & Research  
**Buying Contact:** Suzanne Lorimer  
**Billing Contact:**  
 1580 Lincoln St Ste 510  
 Denver, CO 80203-1507

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Heinrich for Senate  
**Demographic:** A35+  
**Product Codes:** PL1  
**Priority:** 99  
**Revenue Codes:** AGY, POL, CAND

**New Business Thru:** 05/05/09  
**Order Separation:** 00:15:00  
**Advertiser External ID:**  
**Agency External ID:**

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/30/12	93	\$25,910.00	\$22,023.50

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	93	\$25,910.00	\$22,023.50	0.00
<b>Totals</b>	<b>93</b>	<b>\$25,910.00</b>	<b>\$22,023.50</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

**Order Share**

	Share	Total
KOB	26%	\$25,910.00
Market	100%	\$99,653.85

**Competitive Share**

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$8,968.85
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$28,899.62
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$35,875.38
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

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Flight Dates: 09/24/12 - 09/30/12

Advertiser: Heinrich for Senate  
Product Desc: Martin Heinrich 9/24 - 9/30 additional ord  
Estimate: 12083  
**KOB**

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	All	09/24/12	09/30/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a MTWTF--	:30	5	\$175.00	3	0.00	NM	5	\$875.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	MTWTF--				5	\$175.00		0.00			
N 2	All	09/24/12	09/30/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a MTWTF--	:30	5	\$225.00	4	0.00	NM	5	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	MTWTF--				5	\$225.00		0.00			
N 3	All	09/24/12	09/30/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a MTWTF--	:30	8	\$275.00	6	0.00	NM	8	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	MTWTF--				8	\$275.00		0.00			
N 4	All	09/24/12	09/30/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a MTWTF--	:30	7	\$350.00	4	0.00	NM	7	\$2,450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	MTWTF--				7	\$350.00		0.00			
N 5	All	09/24/12	09/30/12	News 4 Spec Sa 5a (2hr) News 4 Spec Sa 5a (2hr)	CM	Sa 5a-7a -----S-	:30	1	\$100.00	6	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	-----S-				1	\$100.00		0.00			
N 6	All	09/24/12	09/30/12	Sunday Today Sunday Today	CM	Su 7a-8a -----S	:30	1	\$100.00	6	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	-----S				1	\$100.00		0.00			
N 7	All	09/24/12	09/30/12	M-F Today Show II 9a M-F Today Show II 9a	CM	M-F 9a-10a -T-T---	:30	2	\$150.00	4	0.00	NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	-T-T---				2	\$150.00		0.00			
N 8	All	09/24/12	09/30/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a M-W----	:30	2	\$125.00	4	0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	M-W----				2	\$125.00		0.00			
N 9	All	09/24/12	09/30/12	Who Wants to Be A Millionaire Who Wants to Be A Millionaire	CM	M-F 1130a-12p ----F--	:30	1	\$75.00	6	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	----F--				1	\$75.00		0.00			
N 10	All	09/24/12	09/30/12	News 4 @ Midday M-F News 4 @ Midday M-F	CM	M-F 12noon-1p M--T---	:30	2	\$75.00	6	0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	M--T---				2	\$75.00		0.00			
N 11	All	09/24/12	09/30/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p -T--F--	:30	2	\$125.00	6	0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	-T--F--				2	\$125.00		0.00			
N 12	All	09/24/12	09/30/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p --WT---	:30	2	\$75.00	6	0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	--WT---				2	\$75.00		0.00			
N 13	All	09/24/12	09/30/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p MTWTF--	:30	5	\$125.00	4	0.00	NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	MTWTF--				5	\$125.00		0.00			

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 Estimate: 12083

KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 14	All	09/24/12	09/30/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p MTWTF--	:30	5	\$125.004		0.00	NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	MTWTF--		5		\$125.00			0.00			
N 15	All	09/24/12	09/30/12	Judge Judy-P/ DR 4p/ 430M Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p MTWTF--	:30	5	\$75.006		0.00	NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	MTWTF--		5		\$75.00			0.00			
N 16	All	09/24/12	09/30/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p MTWTF--	:30	5	\$225.006		0.00	NM	5	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	MTWTF--		5		\$225.00			0.00			
N 17	All	09/24/12	09/30/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p MTWTF--	:30	5	\$300.006		0.00	NM	5	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	MTWTF--		5		\$300.00			0.00			
N 18	All	09/24/12	09/30/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p MTWTF--	:30	6	\$300.006		0.00	NM	6	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	MTWTF--		6		\$300.00			0.00			
N 19	All	09/24/12	09/30/12	News 4 @ 6p Sat News 4 @ 6p Sat	CM	Sa 6p-630p -----S-	:30	1	\$150.006		0.00	NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	-----S-		1		\$150.00			0.00			
N 20	All	09/24/12	09/30/12	Monday Prime 2hr 7p-9p Monday Prime 2hr 7p-9p	CM	M 7p-9p M-----	:30	1	\$2,000.001		0.00	NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	M-----		1		\$2,000.00			0.00			
N 21	All	09/24/12	09/30/12	Monday Prime C Monday Prime C	CM	M 9p-10p M-----	:30	1	\$550.006		0.00	NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	M-----		1		\$550.00			0.00			
N 22	All	09/24/12	09/30/12	Tuesday Prime A Tuesday Prime A	CM	Tu 7p-8p -T-----	:30	1	\$1,800.001		0.00	NM	1	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	-T-----		1		\$1,800.00			0.00			
N 23	All	09/24/12	09/30/12	Tuesday Prime B Tuesday Prime B	CM	Tu 8p-9p -T-----	:30	1	\$700.004		0.00	NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	-T-----		1		\$700.00			0.00			
N 24	All	09/24/12	09/30/12	Wednesday Prime 2hr 8p Wednesday Prime 2hr 8p-10	CM	W 8p-10p --W----	:30	1	\$1,200.002		0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	--W----		1		\$1,200.00			0.00			
N 25	All	09/24/12	09/30/12	Thursday Prime C Thursday Prime C	CM	Th 9p-10p ---T---	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	---T---		1		\$900.00			0.00			
N 26	All	09/24/12	09/30/12	Friday Prime A Friday Prime A	CM	F 7p-8p ----F--	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	----F--		1		\$400.00			0.00			
N 27	All	09/24/12	09/30/12	Friday Prime C Friday Prime C	CM	F 9p-10p ----F--	:30	1	\$600.004		0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
		Week: 09/24/12	09/30/12	----F--		1		\$600.00			0.00			
N 28	All	09/24/12	09/30/12	Saturday Prime 2hr 8p-10M Saturday Prime 2hr 8p-10p	CM	Sa 8p-10p -----S-	:30	1	\$250.006		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			

Order / Rev: 166975  
 Alt Order #:  
 Flight Dates: 09/24/12 - 09/30/12

Advertiser: Heinrich for Senate  
 Product Desc: Martin Heinrich 9/24 - 9/30 additional ord  
 Estimate: 12083  
**KOB**

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N28	All	09/24/12	09/30/12	Saturday Prime 2hr 8p-10p Saturday Prime 2hr 8p-10p	CM	Sa 8p-10p -----S-	:30	1	\$250.006		0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 09/24/12		09/24/12	09/30/12	-----S-		1		\$250.00			0.00			
N29	All	09/24/12	09/30/12	News 4 @ 10p M-F News 4 @ 10p M-F	CM	M-F 10p-1035p MTWTF--	:30	5	\$400.006		0.00	NM	5	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 09/24/12		09/24/12	09/30/12	MTWTF--		5		\$400.00			0.00			
N30	All	09/24/12	09/30/12	News 4 @ 10p Sat News 4 @ 10p Sat	CM	Sa 10p-1030p -----S-	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 09/24/12		09/24/12	09/30/12	-----S-		1		\$400.00			0.00			
N31	All	09/24/12	09/30/12	News 4 @ 10p Sun News 4 @ 10p Sun	CM	Su 10p-1035p -----S	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 09/24/12		09/24/12	09/30/12	-----S		1		\$400.00			0.00			
N32	All	09/24/12	09/30/12	The Tonight Show The Tonight Show	CM	M-Th 1035p-1135p MTWTF--	:30	5	\$75.006		0.00	NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 09/24/12		09/24/12	09/30/12	MTWTF--		5		\$75.00			0.00			
N33	All	09/24/12	09/30/12	Access Hollywood Late PM Access Hollywood Late PM	CM	M-Th 1135p-1207a-T--F--	:30	2	\$55.006		0.00	NM	2	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week: 09/24/12		09/24/12	09/30/12	-T--F--		2		\$55.00			0.00			
												Totals	93	\$25,910.00

\*Tax 1 Note: ABQ 7%.